

Dear Potential Partner,

Thank you for taking the time to review our extensive list of products and services. Viking Manufacturing Inc is a manufacturer & distributor of premium products including:

- Vinyl and Aluminum Railing & Fencing
- Cellular PVC Posts & Wraps
- Structural Columns
- ADA Grab Rail & Other Vinyl and Aluminum Accessories
- Custom Radius Rail
- Decorative Specialty Products
- Garden Arbors & Italian Pergolas

We are committed to supplying the highest quality products, while maintaining value pricing and providing our customers with superior service. Whether you are considering carrying our product for the first time, or replacing & supplementing your current line, Viking Manufacturing should be your manufacturer and supplier of choice. We provide everything you need to establish a productive business including:

- Premium Quality Products
- Timely Turnover Time & Delivery
- Proven Sales Strategies
- Comprehensive Marketing Systems
- Onsite Routine Service & Sales Assistance
- Individual & Group Product Training
- Diverse Special Order & Complementary Product Lines
- Show Room Displays, Brochures, & Marketing Material

You may start by filling out the enclosed application and our friendly, knowledgeable sales support staff will assist you in placing your first order.

Have a great day and we look forward to working with you soon!

Sincerely,

*The Staff at VMI*

Viking Manufacturing Inc. (VMI)

Application for Credit

**Owner Info**

Company Name \_\_\_\_\_ Trade Name \_\_\_\_\_  
Street Address \_\_\_\_\_ Billing Address (if different) \_\_\_\_\_  
Phone \_\_\_\_\_ Alt. Phone \_\_\_\_\_  
Fax \_\_\_\_\_ Email \_\_\_\_\_

**Company Info**

Company Structure (Circle One)    Corp                      Partnership                      LLC or Ltd.  
Federal Tax Id \_\_\_\_\_ D&B Number \_\_\_\_\_  
Industry \_\_\_\_\_ Year Est. \_\_\_\_\_ Number of Employees \_\_\_\_\_  
Amount of Credit Requested \_\_\_\_\_ For \_\_\_\_\_  
Purchase Order Required?    Yes                  No    Tax Exempt?    Yes                  No

**Authorized Company Personnel** (In order of importance)

Name \_\_\_\_\_ Title \_\_\_\_\_ Phone \_\_\_\_\_  
Name \_\_\_\_\_ Title \_\_\_\_\_ Phone \_\_\_\_\_  
Name \_\_\_\_\_ Title \_\_\_\_\_ Phone \_\_\_\_\_

**Financial Info**

**Trade References** (In order of importance)

Name \_\_\_\_\_ Street Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_ Phone \_\_\_\_\_  
Name \_\_\_\_\_ Street Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_ Phone \_\_\_\_\_  
Name \_\_\_\_\_ Street Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_ Phone \_\_\_\_\_

**Bank References**

Account Holder Name \_\_\_\_\_ Bank Name \_\_\_\_\_  
Phone \_\_\_\_\_ Account Number \_\_\_\_\_

**WE HEARBY AUTHORIZE THE RELEASE OF CREDIT INFORMATION TO VMI. WE CERTIFY THAT THE INFORMATION ABOVE IS CORRECT AND COMPLETE.**

**SIGNATURE** \_\_\_\_\_ **PRINTED NAME** \_\_\_\_\_ **DATE** \_\_\_\_\_

Viking Manufacturing Inc.  
Guaranty Agreement

The Undersigned has this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, requested that Viking Manufacturing, Inc. a corporation organized under the laws of the State of New Jersey, extend credit to \_\_\_\_\_, and Viking Manufacturing, Inc. has extended credit and/or may in the future extend credit by reason such request and in reliance upon this guaranty.

Now therefore, In consideration of such credit extended in the discretion of Viking Manufacturing, Inc. to the Debtor from the date of the execution of this agreement, the undersigned hereby irrevocably and unconditionally guarantees to Viking Manufacturing, Inc. and its successors and assigns, the punctual payment when due, with such costs, expenses, charges and interests as it may accrue thereon of all debts and obligations of the Debtor, whether created by the Debtor, or any other person or entity on behalf of the debtor, provided, however, the liability of the undersigned hereunder shall not exceed a total of \_\_\_\_\_ Dollars (\$\_\_\_\_\_).

The undersigned consents and agrees that all or any part of any obligation or indebtedness created by the Debtor may be compromised, extended or surrendered from time to time; that the Debtor be granted indulgences generally without affecting the liability of the undersigned; that any one or more parties liable for payment hereunder may be granted indulgences or released; that no claim be asserted against nor demand made to the personal representative, guardian, trustee in bankruptcy or receiver of any deceased incompetent, bankrupt or insolvent Debtor or guarantor, it being the intent of the parties to this agreement that the undersigned remain bound hereon, not withstanding any exchange, compromise, surrender, extension, renewal, acceleration, modification, waiver, notation, indulgence or release.

This is a guarantee of payment and not of collection. The liability undersigned on this guaranty shall be direct and not conditional or contingent of any upon the pursuit of any remedies against the debtor or any other person, or against securities of liens available to Viking Manufacturing, Inc. its successors or its assigns. The Undersigned waives the right that an action is brought against the Debtor or any other person or to require that a lien or security be enforced. If the debts of the Debtors are partially paid through the pursuit of live rights or any other remedies provided by law, or if such debts are otherwise partially paid the undersigned shall remain liable for any outstanding balance of such debts up to the limit herein stated.

The undersigned agrees by signing this, authorizes Viking Manufacturing, Inc., its subsidiaries and its agents, investigate both the undersigned business credit worthiness. Credit reports may be requested at anytime during this term of agreement. Upon request, Viking Manufacturing, Inc. may inform the undersigned of the names and addresses of any credit reporting agencies, which provided with such reports.

In the event that this account is placed in the hands of an attorney for collection, the undersigned agrees and promises to pay for all reasonable attorney fees, costs and expenses, whether or not suited is instituted.

This agreement shall be governed to the laws of the state of New Jersey. The undersigned hereby agrees the Court of Cumberland County, New Jersey, shall have exclusive jurisdiction of any dispute arising hereunder and enforcement of the terms of this agreement and consents to personal jurisdiction on said court.

The undersigned expressly waives: (a) notice of acceptance of this guaranty and all extensions of credit to the debtor; (b) presentment and demand for payment of any of the debts to the debtor; (c) protest and notice of dishonor or of default to the undersigned or to any other party with respect to any of the debts of the debtor or with the respect of any security therefore, (d) all other notices to which the undersigned might otherwise be entitled and (e) demand for payment of this guaranty.

The undersigned intends this to be a contract under seal. If the agreement is sign by two or more guarantors, they agree to be jointly or severally liable under the terms of the agreement.

A photocopy or facsimile copy transmitted copy hereof shall be valid as an original.

IN WITNESS WHEREOF, this agreement is signed and sealed below.

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Signature\_\_\_\_\_ Print Name\_\_\_\_\_ Date\_\_\_\_\_

Signature\_\_\_\_\_ Print Name\_\_\_\_\_ Date\_\_\_\_\_

Signature\_\_\_\_\_ Print Name\_\_\_\_\_ Date\_\_\_\_\_

Signature\_\_\_\_\_ Print Name\_\_\_\_\_ Date\_\_\_\_\_